

Bridging Finance product guide

# Residential bridging

### Loan purpose

- Auction/acquisition purchase
- Refinance
- Capital raise
- Securing planning permission
- Short-term business cash flow
- Light and medium refurbishment
- Development exit
- Mortgage delays
- Buy to let portfolios
- Below market value purchases considered (up to 90% of purchase price)

### **Fast track process**

- Automated valuation models (AVMs)/ desktop valuations

| Exit strategy | Up to 50% | Up to 60% | Up to 65% | Up to 70% | Up to 75% |
|---------------|-----------|-----------|-----------|-----------|-----------|
| Refinance     | 0.71%     | 0.74%     | 0.74%     | 0.79%     | 0.84%     |
| Sale          | 0.79%     | 0.79%     | 0.89%     | 0.95%     | 0.99%     |

<sup>\*</sup>Rate shown is per month and is a variable rate inclusive of Bank of England Base Rate. Fixed rate is also available.

## Key lending criteria

| Borrower type     | UK registered limited companies, LLPs, partnerships and sole traders              |
|-------------------|---|
| Borrower location | England, Scotland and Wales   |
| Loan size         | £150,000 to £10 million**   |
| Term              | 3 to 24 months  |
| Max day 1         | 75%***  |
| Interest          | Retained or serviced  |
| Fees              | Arrangement fee: 2% Exit fee: 1% (applies to the sale exit strategy)              |
| Valuations        | AVMs and desktop valuations considered on a case by case basis                    |
| Insurance         | Title insurance and search indemnity applied where possible                       |
| Security          | Secured by way of First Legal Charge over the Freehold or Long Leasehold Title(s) |

<sup>\*\*</sup>Maximum loan size can be higher on a case by case basis

<sup>\*\*\*100%</sup> of purchase price can be achieved by using additional security

# Refurbishment (LTV) Bridge

## Residential & semi commercial

### Light refurbishment

#### Work examples:

- EPC improvements
- · Internal reconfigurations
- Residential to HMO conversions
- Change of use projects
- Small permitted development projects

85% / 80% LTV gross bridge, with post works value (GDV) limited to:

- 75% LTV for residential
- 70% LTV for semi-commercial (residential element to be >50%)
- Commercial elements valued on a vacant possesion basis (VP)
- Works scheduled to be no longer than 12 months
- Competent contractor carrying out works
- NO MS/QS reporting

|   | Security type  | LTV | Post works (LTV) | Max loan | Rate  |
|---|--|-----|------------------|----------|-------|
| • | Residential  | 85% | 75%              | £2m      | 0.95% |
|   | Semi-commercial*  *residential element required to be >50% | 80% | 70%              | £2m      | 1.05% |

# Key lending criteria

| Borrower type     | Experienced property developers, UK registered limited companies, LLPs and partnerships |
|-------------------|---|
| Borrower location | England, Scotland and Wales   |
| Loan size         | £150,000 to £2 million  |
| Term              | 3 to 18 months  |
| Interest          | Rolled  |
| Fees              | Arrangement fee: 2%<br>Exit fee: 1% (if sale is exit)                                   |
| Valuations        | AVMs and desktop valuations considered on a case by case basis by case basis            |
| Insurance         | Title insurance and search indemnity applied where possible                             |
| Security          | Secured by way of First Legal Charge over the Freehold or Long<br>Leasehold Title(s)    |

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# Refurbishment (GDV) lending

## Residential

## **Light refurbishment**

- Works loan limited to 50% of open market value (OMV)
- Energy Performance Certificate (EPC)
   enhancements such as upgrading electrics,
   boilers, insulation for walls and floors, new
   double/triple glazed windows and doors

#### **Medium refurbishment**

- Loft conversions
- Reconfigurations
- · Single storey extensions
- Commercial to residential schemes

Floor area not to increase by more than 25%, a maximum cost plan 100% of open market value (OMV), and works duration limited to 12 months.

| LTV                  | Up to 70% | Up to 75% |  |
|----------------------|-----------|-----------|--|
| Light refurbishment  | 0.95%     | 1.00%     |  |
| Medium refurbishment | 1.00%     | 1.05%     |  |

\*Rate shown is per month and is a variable rate inclusive of Bank of England Base Rate. Fixed rate is also available.

## Key lending criteria

| Borrower type                                      | UK registered limited companies, LLPs and partnerships  |
|--|---|
| Borrower location                                  | England, Scotland and Wales   |
| Loan size  | £250,000 to £2 million  |
| Term   | 3 to 24 months  |
| Max day 1  | Up to 75%   |
| Interest   | Rolled  |
| Works funded                                       | 100%  |
| Maximum Loan to Gross<br>Development Value (LTGDV) | Up to 65%   |
| Fees   | Arrangement fee: 2%<br>Exit fee: 1% (based on gross loan rather than gross development value) |
| Insurance  | Title insurance and search indemnity applied where possible                                   |
| Security   | Secured by way of First Legal Charge over the Freehold or Long<br>Leasehold Title(s)          |

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# Semi-commercial and commercial bridging

### Loan purpose

- · Auction/acquisition purchase
- Refinance
- Capital raise
- Rental stabilisation periods
- Securing planning permission
- · Short-term business cash flow
- · Light and medium refurbishment
- Mortgage delays
- Investment portfolios

#### **Security types**

- Mixed use
- Retail
- Office
- Industrial
- Warehouse
- Hotels

- Student accommodation
- Garages/showrooms
- Food outlets
- Factories

| LTV - VP (unrestricted)  | Up to 60% | Up to 65% | Up to 70% |
|--------------------------|-----------|-----------|-----------|
| Semi-commercial property | 0.90%     | 0.95%     | 0.99%     |
| Commercial property      | 1.04%     | 1.08%     | 1.13%     |

<sup>\*</sup>Rate shown is per month and is a variable rate inclusive of Bank of England Base Rate. Fixed rate is also available.

# Key lending criteria

| Borrower type     | UK registered limited companies, LLPs, partnerships and sole traders                 |
|-------------------|--|
| Borrower location | England, Scotland and Wales  |
| Loan size         | £150,000 to £10 million**  |
| Term              | 3 to 24 months   |
| Interest          | Retained or serviced   |
| Fees              | Arrangement fee: 2% No exit cost or early redemption fees                            |
| Insurance         | Title insurance and search indemnity applied where possible                          |
| Security          | Secured by way of First Legal Charge over the Freehold or Long<br>Leasehold Title(s) |

<sup>\*\*</sup>Maximum loan size can be higher on a case by case basis

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